



Needs Assessment Phase II: Collecting Data (Book 3) (Needs Assessment Kit)

James W. Altschuld

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"I liked the discussion of blending qualitative and quantitative research. I particularly liked the tone that it is not an "either or" discussion, but rather an "and" – the two approaches compliment one another."

—Evan Abbott, *Regis University*

This book covers the five most common instruments and strategies employed to explore needs. It describes the steps involved in implementing them and presents interesting case illustrations.

Although this book can be used in a stand-alone fashion, it is part of the **Needs Assessment KIT**—five interrelated and sequenced books that take the reader through the needs assessment process (ISBN: 978-0-7619-2595-8).

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