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Ivair Faria

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Um livro inspirador que nos faz sair do comum e repensar nas estratégias para uma "boa pesca" (vendas). Sobre o autor: Ivair Aparecido de Faria é casado com Edvaine Veiga e pai de dois filhos. Graduado em Administração de empresas com ênfase em Marketing e negócios pela Faced, na cidade de Divinóplois, e pós-graduado (MBA) em liderança e Gestão de pessoas. Trabalha com vendas desde os 17 anos, passando por diversos segmentos até se profissionalizar como gerente de vendas numa distribuidora de bebidas. Ministra palestras voltadas para vendas, liderança e motivação e presta consultoria de gestão administrativa e vendas na cidade onde reside e região.



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