



Proper Interview Techniques: How to Be A Human Lie Detector

George Astras

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This book will help you determine when someone is being deceptive. You will learn how to spot deceptive cues, and counter with properly formed questions. You will learn how to walk down the path and obtain the truth. The goal after reading this book is to make you a better interviewer. You will no longer allow deceptive answers to sneak past you.

The skills obtained from this book can be used by law enforcement, Job employer, or in your everyday encounters.

Suppose you asked a realtor, "Is there anything wrong with this house?" She replies, "I have been doing real estate for thirty years. I will never sell a home with problems and risk my reputation".

Would you feel confident with this answer? What will your next question be?

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