



The Insider's Guide to Grantmaking: How Foundations Find, Fund, and Manage Effective Programs

Joel J. Orosz

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Unlike many formal professions, foundation grantmaking is a calling with no training programs and little definitive literature on the latest and best practices. Written for program officers and of considerable value to grantseekers, this volume is the first and only practical guide to making foundation grants and developing essential skills for effective and ethical grantmaking. Author Joel J. Orosz provides:

- The history, structure, and function of foundations in society.
- The complex role that program officers play in their day-to-day activities.
- Real-world advice on a myriad of tasks--from meeting with applicants and reviewing their proposals to assisting the funded project and managing foundation initiatives.
- A useful overview for those new to the field, helps more experienced program officers to think more deeply about their work, and shares rich insights for the thousands of nonprofit leaders who pursue foundation grants.

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