



## Selling (Collins Business Secrets)

*Nick Constable*

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# Selling (Collins Business Secrets)

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The selling secrets that experts and top professionals use.

Get results fast with this quick, easy guide to the fundamentals of Selling.

Includes how to:

- Pitch your product to meet the needs of your customer
- Use body language to build rapport
- Negotiate and close the deal
- Make your customers keep coming back for more
- Develop new business relationships

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