



ConnectAbility: 8 Keys to Building Strong Partnerships with Your Colleagues and Your Customers

David Ryback, Jim Cathcart, David Nour

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ConnectAbility

-noun: 1. an agile approach to running an organization that takes into account the psychology of human interaction; 2. the only way to do business in today's economy

Drawing from the powerful lessons of emotional awareness and relationship dynamics, *ConnectAbility* promotes a sophisticated yet simple method for developing superior partnerships guaranteed to create quality results on a consistent basis. Even the best-intentioned team players too often focus more on communicating their own ideas than hearing and understanding what others have to say. *ConnectAbility* changes all this using eight steps to fostering optimum communication, which include:

- Sharing your power with others
- Expressing yourself with authenticity
- Engaging your audience with humor
- Challenging yourself by taking charge
- Maintaining awareness of emotional dynamics

The book contains two tests you can take that will help you pinpoint your own level of ConnectAbility.

ConnectAbility is your key to getting things done in a positive manner that benefits not only you and your team--but the organization as a whole.

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